

	MP	MMP	AMB	MB	MMB	AMM	MM	MMM	AED	ED	SED
QUALIFICATIONS	MARKET PARTNER	MANAGING MARKET PARTNER	ASSOCIATE MARKET BUILDER	MARKET BUILDER	MANAGING MARKET BUILDER	ASSOCIATE MARKET MENTOR	MARKET MENTOR	MANAGING MARKET MENTOR	ASSOCIATE EXECUTIVE DIRECTOR	EXECUTIVE DIRECTOR	SENIOR EXECUTIVE DIRECTOR
Personal Volume (PV)	200	300	400	500	500	500	500	500	500	500	500
Active Lines	-	2	3	4	4	4	4	4	5	6	8
Group Volume (GV)	-	1,200	2,400	4,000	5,000	5,000	7,000	7,000	7,000	7,000	7,000
Structure Requirement	-	-	-	1 MMP	2 MMP	1 MMP, 1 MMB	2 MMB	1 MMB, 2 AMM	3 MMB, 2 MM	4 MMB, 2 MMM	6 MMB, 2 AED
Downline Volume (DV)	-	-	-	-	-	-	30,000	60,000	120,000	300,000	800,000
1st Gen MMB in last 12 months	-	-	-	-	-	-		-	1	1	1

RETAIL BONUS 	Earn 30% on sales from retail customers Earn 15% on sales from VIP Customers
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PERSONAL SALES BONUS 	Sell 1,000 - 1,999 PV and earn 3% Sell 2,000 - 3,499 PV and earn 5% Sell 3,500 PV or more and earn 10%
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VIP ACQUISITION BONUS 	Enrol 4 new VIP customers with the minimum purchase in a calendar month and earn a \$85 bonus - unlimited number of VIP bonuses each month
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UNI-LEVEL BONUS 	Level 1	7%	10%	12%	12%	12%	12%	12%	12%	12%	12%	12%
	Level 2	-	3%	5%	6%	7%	7%	7%	7%	7%	7%	7%
	Level 3	-	-	-	3%	5%	5%	5%	5%	5%	5%	5%
	Level 4	-	-	-	-	3%	3%	3%	3%	3%	3%	3%

GROUP VOLUME BONUS 	Paid from you , down to your next generation MMB or above (Career Title).	2%	2%	2%	2%	2%	2%	2%	2%	2%
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RANK ADVANCEMENT BONUS 	-	\$140 - If within enrolment month plus first 3 full months	\$140 - If within enrolment month plus first 4 full months	\$210 - If within enrolment month plus first 5 full months	\$700	\$700	\$1,400	\$3,500	\$7,000	\$14,000	\$28,000
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RANK ADVANCEMENT MATCHING BONUS 	-	\$140	\$140	\$210	\$700	<ul style="list-style-type: none"> • Matching MMP, AMB, and MB Bonus will be paid to the Sponsor if the Sponsor is Paid-As the same title (or higher) • Matching MMB bonus will be paid to the first upline Career Title MMB+, if paid as MMB+. If not paid-as MMB+ the bonus will be forfeited and does not roll up. 					
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MOTOR CLUB BONUS 	To join the MONAT Motor Club, you must be paid as MM or above for 6 consecutive months. See Motor Club Terms and Conditions for details.						\$700	\$700	\$1,100	\$1,100	\$1,400
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GENERATION BONUS 	Generation 1	-	-	-	-	-	4%	4%	4%	4%	4%	4%
	Generation 2	-	-	-	-	-	-	3%	4%	4%	4%	4%
	Generation 3	-	-	-	-	-	-	-	3%	4%	4%	4%
	Generation 4	-	-	-	-	-	-	-	-	3%	4%	4%
	Generation 5	-	-	-	-	-	-	-	-	-	3%	4%

SMART Start

START STRONG, EARN MORE BONUSES

What is SMART Start?

SMART Start is the SMARTEST way to jump into your business - everything it's about rewards vital behaviours, which are key to building a strong business.

A new Market Partner's SMART Start period is defined as the new MP's enrolment month plus the following two calendar months.

This limited-time bonus program is exclusively available to new Market Partners within their SMART Start Period, giving them at least two full months to "earn while they learn". The SMART Start Period includes the date of enrolment, plus the following two calendar months.

SMART START BONUSES

VIP Acquisition Bonus M

Enrol four VIP Customers, earn \$85 AUD

For every four customers you enroll into our VIP Program and they purchase the minimum requirements, you'll receive a bonus of \$85 AUD. There's no limit, so enroll 4, 8, 12... or more, and earn more!

Build a BLOCK,
earn \$210 AUD

A "Block" is comprised of four VIP Customers with minimum purchase requirements and one personally sponsored MP with a purchase of a Product Pack, which are collectively enrolled during your SMART Start Period. When you do BOTH activities while in SMART Start, you'll earn a Block Bonus of \$210 AUD! There is NO LIMIT to the number of Block Bonuses you can earn while in SMART Start.

MONATborhood Bonus

Build a MONATborhood, earn \$700 AUD

When you successfully complete three Blocks within your SMART Start Period, you will have built what we call, a MONATborhood! and you'll earn a \$700 AUD bonus, you will have enrolled at least 12 VIP Customers with the minimum purchase and 3 Market Partners with a purchase of a Product Pack.

MATCHING SMART START BONUS

When your personally sponsored Market Partner earns a Block Bonus while in SMART Start, you'll receive a matching bonus of **\$100 AUD** (In order to earn the bonus, the sponsor must be paid-as the same rank or higher, as the MP earning the Block Bonus). M

PRODUCT PACK BONUSES

Earn a percentage of every Product Pack sold! W

You'll receive a percentage of each Product Pack sold.

There's NO LIMIT to the number of Product Pack bonuses you can earn.

\$70 for each MP you sponsor with a **\$320** Essential Product Pack (200 PV)

\$170 for each MP you sponsor with a **\$530** Success Product Pack (250 PV)

\$325 for each MP you sponsor with a **\$890** Overachiever Product Pack (450 PV)

\$500 for each MP you sponsor with a **\$1,300** Optimum Product Pack (600 PV)

COMPENSATION PLAN

Definitions

Period: The period refers to a specific timeframe in which qualifications and payouts are calculated. MONAT has a weekly period and a monthly period.

Paid-As Rank: The title given upon meeting rank qualification in a monthly commission period. Paid-As rank may be the same or lower than the Career Title and may fluctuate from month to month.

Career Title: The title given upon promotion to a new rank. It may also be referred to as your recognition title.

Personal Volume (PV): An assigned value associated with products. PV is the sum of your personally purchased products, as well as products purchased by your personally sponsored Retail and VIP Customers.

Group Volume (GV): The personal volume from you and your downline, down to, but not including, the next Managing Market Builder or above (by Career Title).

Line: A line begins with a Market Partner on your first level and includes all of the Market Partners below them.

Sponsor: Your sponsor is the Market Partner who enrolled you and is directly above you in the genealogy.

For more compensation plan definitions, please visit your Back Office and go to your Resource Library for Compensation Plan Definitions.